Annual General Meeting

Count Limited

9 November 2026

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Underlying earnings before interest, tax and amortisation (Underlying EBITA) excludes items such as divested operations, one-off costs (including transaction, separation and integration costs) arising from other activities that are not directly attributable to the ongoing performance of Count.

Underlying net profit (Underlying NPAT) excludes tax effected items such as divested operations, one-off costs (including transaction, separation and integration costs) arising from other activities that are not directly attributable to the ongoing performance of Count.

Underlying net profit before amortisation (Underlying NPATA) excludes tax effected items such as divested operations, one-off costs (including transaction, separation and integration costs) arising from other activities that are not directly attributable to the ongoing performance of Count before amortisation based on the respective tax treatment.

All currency amounts are in AUD unless otherwise stated.

Totals may not reconcile internally or against historical disclosures due to rounding.

2026 Annual General Meeting

Meeting overview 9 November 2026

216,510,614

Securities on issue

128,908,098

Valid securities voted by proxy
(59.5% of securities on issue)

96

Total securityholders cast

Chair’s address

Ray Kellerman



Resolutions

Annual General Meeting

Resolution 1

Re-Election of Alison Ledger as a Company Director

"That Alison Ledger (who retires by rotation in accordance with ASX Listing Rule 14.4 and Rule 10.2 of the Constitution and, being eligible, offers herself for re-election), be re-elected as a Director of the Company."

Resolution 1 – Proxy Results

Re-Election of Alison Ledger as a Company Director

Vote Type	Votes	% of Votes Cast	% of All Securities
For	126,624,611	98.22%	58.48%
Against	59,187	0.05%	0.03%
Open – Usable	2,224,300	1.73%	1.03%
Abstain	12,551	N/A	0.01%

Resolution 2

Re-Election of Carolyn Colley as a Company Director

"That Carolyn Colley (who retires by rotation in accordance with ASX Listing Rule 14.4 and Rule 10.2 of the Constitution and, being eligible, offers herself for re-election), be re-elected as a Director of the Company."

Resolution 2 – Proxy Results

Re-Election of Carolyn Colley as a Company Director

Vote Type	Votes	% of Votes Cast	% of All Securities
For	126,653,574	98.25%	58.50%
Against	30,224	0.02%	0.01%
Open – Usable	2,224,300	1.73%	1.03%
Abstain	12,551	N/A	0.01%

Resolution 3

Re-Election of Tim Martin as a Company Director

"That Tim Martin (who retires by rotation in accordance with ASX Listing Rule 14.4 and Rule 10.2 of the Constitution and, being eligible, offers himself for re-election), be re-elected as a Director of the Company."

Resolution 3 – Proxy Results

Re-Election of Tim Martin as a Company Director

Vote Type	Votes	% of Votes Cast	% of All Securities
For	126,572,483	98.18%	58.46%
Against	111,048	0.09%	0.05%
Open – Usable	2,224,300	1.73%	1.03%
Abstain	12,818	N/A	0.01%

Resolution 4

Election of Katrina Glendinning as a Company Director

"That Katrina Glendinning be elected as a Director of the Company in accordance with Rule 10.1 of the Constitution and for all other purposes."

Resolution 4 – Proxy Results

Election of Katrina Glendinning as a Company Director

Vote Type	Votes	% of Votes Cast	% of All Securities
For	126,663,336	98.26%	58.50%
Against	19,212	0.01%	0.01%
Open – Usable	2,228,050	1.73%	1.03%
Abstain	10,051	N/A	0.00%

Resolution 5

Adoption of Remuneration Report

"That for the purposes of Section 250R(2) of the Corporations Act and for all other purposes, the Company adopts the Remuneration Report as set out in the Company's Annual Report for the financial year ended 30 June 2026."

Resolution 5 – Proxy Results

Adoption of Remuneration Report

Vote Type	Votes	% of Votes Cast	% of All Securities
For	121,621,532	98.09%	56.17%
Against	143,860	0.12%	0.07%
Open – Usable	2,224,300	1.79%	1.03%
Abstain	174,212	N/A	0.08%
Excluded	4,756,745	N/A	2.20%

Refer to the Voting Exclusion Statement contained in the Notice of Meeting in relation to excluded votes cast on Resolution 5.

Resolution 6

Grant of Performance Rights to the Managing Director and CEO (Mr Hugh Humphrey)

"That the grant of Performance Rights under the Employee Incentive Plan to the Managing Director and CEO, Hugh Humphrey, in accordance with the terms of the 2026 LTI Award as described in the Explanatory Statement accompanying this Notice of Meeting is approved under and for the purposes of ASX Listing Rule 10.14 and for all other purposes."

Resolution 6 – Proxy Results

Grant of Performance Rights to the Managing Director and CEO (Mr Hugh Humphrey)

Vote Type	Votes	% of Votes Cast	% of All Securities
For	121,285,615	98.05%	56.02%
Against	194,197	0.16%	0.09%
Open – Usable	2,217,046	1.79%	1.02%
Abstain	5,223,791	N/A	2.41%
Excluded	0	N/A	0.00%

Refer to the Voting Exclusion Statement contained in the Notice of Meeting in relation to excluded votes cast on Resolution 6.

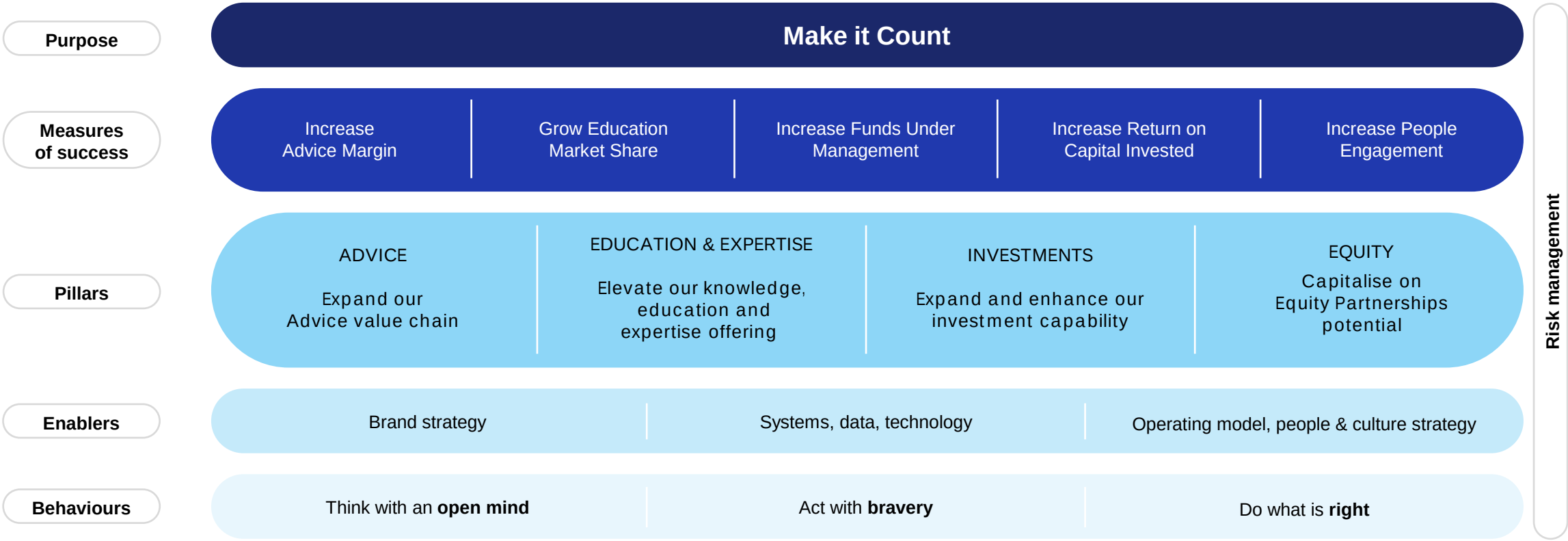
CEO’s address

Hugh Humphrey

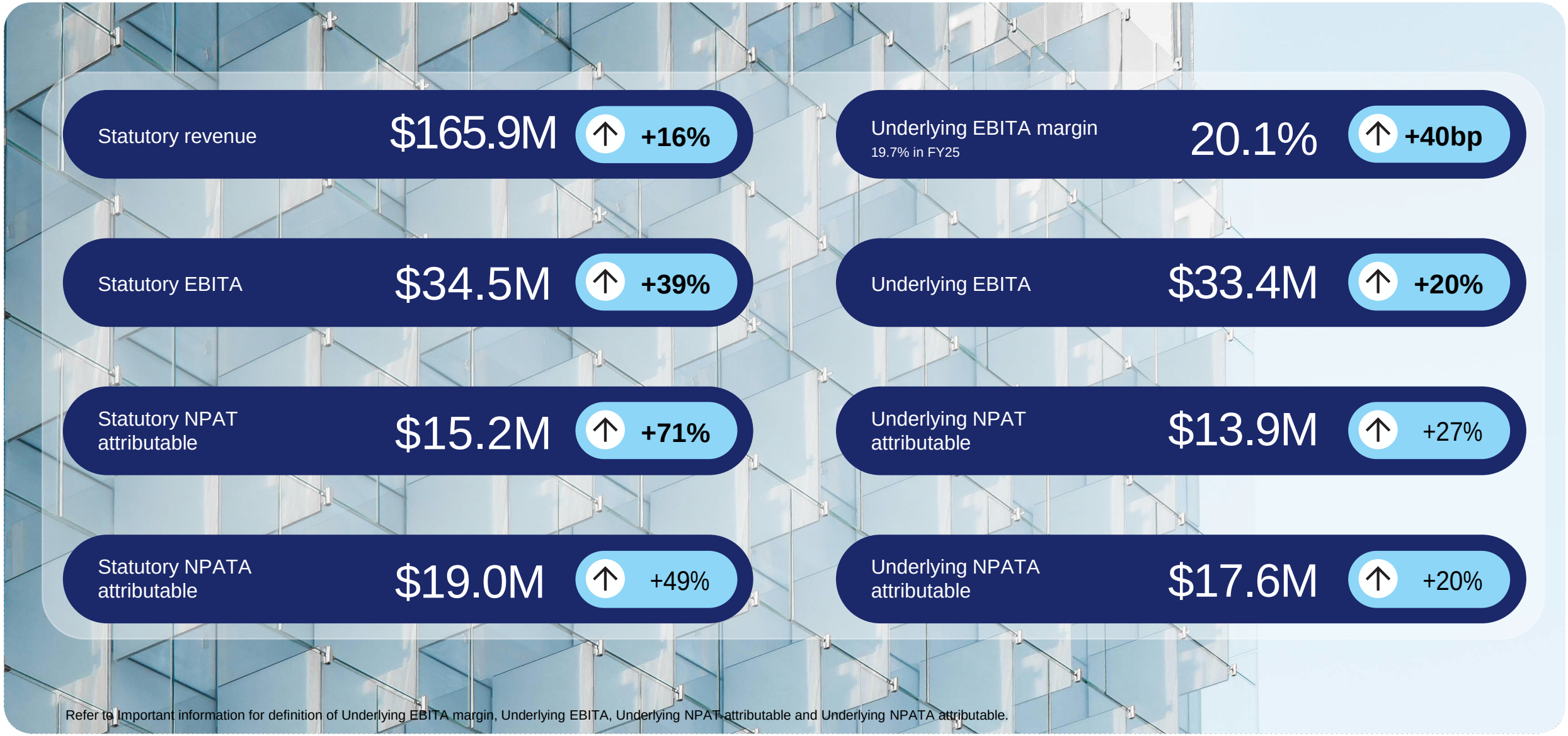
Our bold ambition is supported by a refreshed strategic plan underpinned by four pillars, three enablers and our group behaviours

Our ambition

To be the leading provider of integrated accounting and wealth services, helping clients plan for a future where they can do what matters most to them.



Continued strong growth in both Statutory and Underlying results



Refer to Important information for definition of Underlying EBITA margin, Underlying EBITA, Underlying NPAT attributable and Underlying NPATA attributable.

Accelerated growth in Wealth Management coupled with disciplined M&A activity has driven better shareholder returns through a higher dividend

$43.0B
Funds Under Advice (FUA)[1]
+14%

$6.5B
Funds Under Management (FUM) [1]
+66%

+$2.6B
FUM growth over last 12 months[1]
+66%

101
Total firms using CARE
+26%

10
Acquisitions completed

3.0
Cents per share Final dividend
+9%

Note: Comparison to prior corresponding period, 30 June 2025, where applicable.
1. Including Oracle FUM and FUA as at 30 June 2026, noting that the transaction completed on 20 July 2026.

FY2027 unaudited pre-tax Q1 trading update

Momentum continues to build with year-to-date trading ahead of expectations[1]

Key FY2027 Q1 metrics[2]

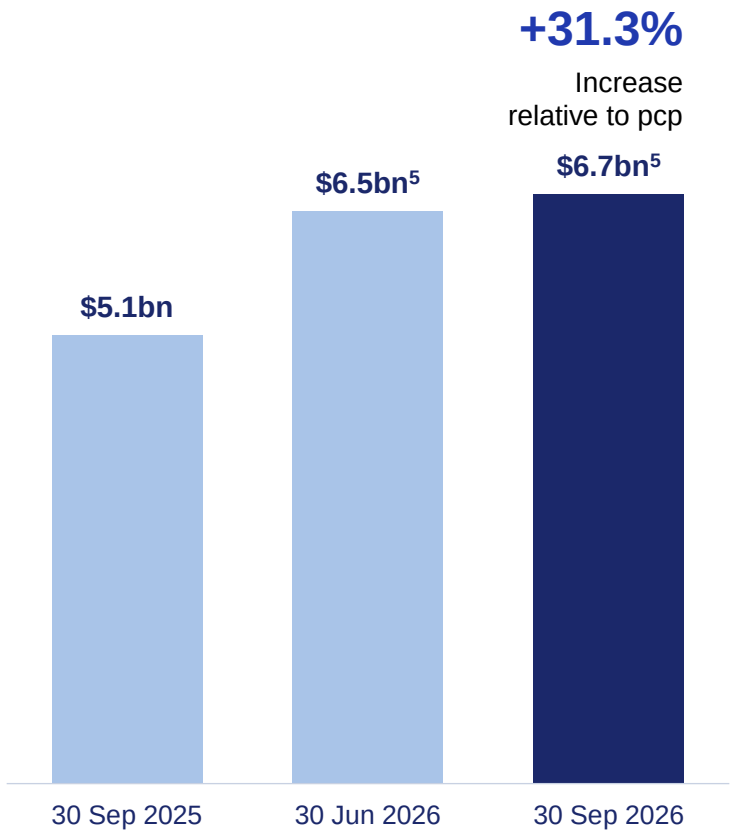
$52.1 million
Revenue[3], +23.2% on pcp

$12.7 million
Underlying EBITA[4], +66.6% on pcp

24.5%
Underlying EBITA margin[4], up from 18.1% on pcp

$6.7 billion
Record FUM[5], +31.3% on pcp

Funds Under Management ($ billion)



Strategic progress

- Revenue and underlying EBITA growth, driven by acquisitions and organic growth
- CARE portfolios now exceed $5.0 billion of FUM, Total FUM of $6.7 billion
- Completed four acquisitions in FY2027 to date including Oracle (now Count Wealth) and Tailored Lifetime Solutions
- Stronger than expected financial performance due to:
  - Equity Partnership carry over work from prior period; and
  - higher than expected actuarial consulting revenues.

1. Based on annualised year-to-date performance relative to full-year broker consensus estimates
2. FY2027 Q1 refers to the three months ended 30 September 2026. FY2027 Q1 financial metrics and performance are unaudited, pre-tax and may not be indicative of trading performance for FY2027
3. Revenue is calculated on a statutory basis, in line with the FY2026 annual report
4. Refer to Important information for definition of Underlying EBITA
5. Includes Oracle business, noting that the transaction completed on 20 July 2026

Count Wealth integration update

Count is on track to unlock synergies ahead of schedule

Integration execution

FY27

1

Delivered to date

- ✓ New Count Wealth brand and operating model in place
- ✓ Leadership team in place and Oracle employees transitioned
- ✓ Corporate functions integrated
- ✓ Novation of supplier contracts complete
- ✓ Policies and Investment Governance frameworks aligned
- ✓ Technology stack migrated
- ✓ Appointed two new financial advisers
- ✓ Implemented AI file noting for financial advisers
- ✓ Introduced CARE investment philosophy

Outcomes

- Count Wealth integration is on track: accounting production hours and billings, as well as transitional statements of advice, are in line with expectations
- Further integration update to be provided alongside FY2027 half year results presentation

Unlock synergies

FY27

2

- Annualised initial committed cost savings of $1 million in March 2026
- Re-affirming increased cost synergies target of at least $1.25 million announced in July 2026 with expectation to be realised within 24 months
- Revenue synergies potential through adoption of Count's services including offshore resources and increased scale benefits & operating efficiencies

Optimise

12+ months

3

Key actions

- Operational systems, data and process optimisation
- Process efficiencies released
- Scale benefits realised

Outcomes

- Optimised technology stack with aligned policies and processes
- Consistent technology and process adoption
- Optimise client experience

Skybridge transaction overview

Acquisition of a 75%[1] majority interest in Skybridge

Snapshot of Skybridge

- A leading converged accounting and financial planning firm
- c.110 employees and contractors, including 13 employed advisers, in 16 locations serving a broad client base across select key services:

Financial planning	Accounting services	Self-managed super funds	Bookkeeping services
Full-scale planning from wealth advice to retirement and estate planning	*Complete accounting and business taxation services*	*Setup, compliance, and ongoing advice related to self-managed super*	*SME bookkeeping including invoicing, payroll and activity statements*

Key Skybridge metrics		Combined Count Group + Skybridge[4]	
$29.0m FY26PF revenue	**$8.8m** FY26PF normalised EBITA[2]	**$220.5m** FY26PF revenue	**$51.3m** FY26PF EBITA
30.3% FY26PF EBITA margin	**13** Employed advisers	**23.3%** FY26PF EBITA margin	**115** Employed advisers

Compelling transaction rationale

- ***Largest Equity Partnership investment to date and highly complementary to Count Group's network***
- ***Opportunities to fuel Count Group's flywheel, providing multiple pathways for organic and inorganic growth***
- ***Track record of profitable growth with exceptional EBITA margins in excess of 30%***
- ***Demonstrated M&A and integration capabilities, with Skybridge having completed >35 acquisitions since 2001***
- ***Mid to high single-digit EPS accretive[3] to Count Group on a FY27F pro forma basis (pre-synergies)***

Note: Pro Forma ("PF") figures provided as per ASX Announcement on 5 Nov 2026

1. Count intends to sell down to existing and new employee shareholders over time targeting c.70% ownership
2. Normalised EBITA is stated before interest, tax and amortisation, adjusted for acquisitions completed during FY26 by Skybridge and for certain one-off and non-recurring items.
3. FY27F pro forma EPS accretion has been calculated based on broker consensus forecast FY27F NPATA attributable to Count shareholders, and a pro forma share count comprising shares on issue of 216.5 million as at 5 November 2026, plus 15.9 million shares issued under the Placement and 2.5 million shares issued as scrip consideration. Skybridge NPATA has been derived from Management's estimated normalised EBITA, adjusted for one-off and other non-recurring items, and taxed at a 30% corporate tax rate.
4. Combined Count Group includes Oracle

Continued execution of Count Group's flywheel

We remain focused on driving shareholder returns by pursuing our bold 2030 ambitions:

- growing our employed Financial Advisers, targeting financial planning revenues to represent 50% of the Equity Partnership revenues;
- disciplined execution of our M&A strategy;
- accelerating the rollout of the CARE investment philosophy and Count Investment Solutions, targeting $10 billion of FUM; and
- improving the take-up of Count outsourcing solutions, IT managed services and Education products, targeting 50% take up within the Count network.



Closing remarks and Q&A

Thank you.