



Appendix 4D

For the Half-Year Ended
31 December 2018



Appendix 4D For the Half-Year Ended 31 December 2018

1

This information should be read in conjunction with the 30 June 2018 annual financial report.

1 Company details

Name of entity	CountPlus Limited
ABN or equivalent company reference	11 126 990 832
Half-year ended ('current period')	31 December 2018
Half-year ended ('previous period')	31 December 2017

2 Results for announcement to the market

					\$'000
2.1	Revenue from ordinary activities	Down	7.13%	to	35,997
2.2	Profit from ordinary activities after tax attributable to members	Up	>100%	to	1,907
2.3	Net profit for the period attributable to members	Up	>100%	to	1,907

Dividends		Current Period \$'000	Previous Period \$'000
2.4	Final Dividend paid (1 cent fully franked at 30% tax rate)	1,142	–
	Interim Dividend paid (fully franked at 30% tax rate)	–	–
	Interim Dividend payable / paid (fully franked at 30% tax rate)	–	–
	Interim Dividend proposed (1 cent fully franked at 30% tax rate)	1,142	–

2.5	Record date for determining entitlements to the proposed interim dividend	22 March 2019
------------	---	---------------

2.6	<p>Brief explanation of any of the figures in 2.1 to 2.4 above necessary to enable the figures to be understood:</p> <p>CountPlus Limited ("the Group or "CountPlus") reported consolidated net profit after tax (NPAT) for the half-year ended 31 December 2018 of \$2,630,000 (2017: loss of \$3,281,000) of which a profit of \$1,907,000 (2017: loss of \$3,804,000) was attributable to the shareholders of CountPlus.</p> <p>Adjusted NPAT is presented in the table below to reflect the underlying performance of the business. Adjusted NPAT was \$2,630,000 for the half-year, 8.4% up on the prior comparable period. The six months ended 31 December 2018 also showed a result free from one-off adjustments.</p>
------------	---

NPAT – Adjusted	31 December 2018 \$'000	31 December 2017 \$'000	Movement % Change
Net profit / (loss) after tax	2,630	(3,281)	
Add: Loss from discontinued operations	–	1,465	
Add: Impairments of intangible assets	–	4,700	
Deduct: Gain on sale of investments	–	(1,402)	
Add: Termination and redundancy costs on restructure	–	613	
Add: Statutory income tax	–	1,370	
Deduct: Pro-forma calculation of tax at 30%	–	(1,039)	
Adjusted NPAT	2,630	2,426	8.4

On a reported NPAT basis, earnings per share increased to 1.73 cents from a loss per share of 2.05 cents in the prior comparable period.

Shareholders equity attributable to owners of CountPlus improved by \$1,719,000 from 30 June 2018 to \$56,500,000 and CountPlus was in a net cash position of \$10,237,000.

Significant items in Financial Report within the half-year period ending on 31 December 2018 are as follows:

- ▶ CountPlus purchased a 40% interest in O'Brien Accountants & Advisors group with an effective date of 30 November 2018. One month's share of net profits of associates accounted for using the equity method has been recognised in the December 2018 half-year results and is included in the share of net profits of associates of \$608,000.

The reviewed revenue, earnings before interest, tax and amortisation and net profit attributable to owners of CountPlus for the six months ended 31 December 2018 and for the corresponding prior period ended 31 December 2017 are as follows:

	31 December 2018 \$'000	31 December 2017 \$'000
Revenue from operating activities	35,997	38,760
EBITA for the period	4,716	(560)
Net profit attributable to the owners of CountPlus	1,907	(3,804)

3 NTA backing

	Current Period		Previous Period	
	31 December 2018		30 June 2018	31 December 2017
Net tangible asset backing per security (cents per share)	26.1		23.7	17.7

4 Control gained over entities / loss of control over entities

Acquisition of businesses and controlled entities

There were no acquisitions in the half-year.

Disposal of businesses and controlled entities

There were no disposals in the half-year.

5 Dividends

	Current Period		Previous Period	
	Date dividend paid / payable	\$'000	Date dividend paid	\$'000
Final Dividend	17 October 2018	1,142	–	–
Interim Dividend	–	–	–	–
Total Dividend Paid		1,142	–	–
Dividend provided for and recognised as a liability	–	–	–	–
Dividends proposed and not recognised as a liability	17 April 2019	1,142	–	–

6 Dividend reinvestment plans

CountPlus does not operate a dividend reinvestment plan.

7 Details of associates and joint venture entities

Name of company	Principal activity	Ownership Interest		Investment in Associates	
		31 December 2018 %	30 June 2018 %	31 December 2018 \$'000	30 June 2018 \$'000
One Hood Sweeney Pty Ltd	Business services	32.36	32.36	6,589	6,464
Hunter Financial Pty Ltd	Financial planning	40.00	40.00	2,767	2,624
OBM Financial Services Pty Ltd	Business services	40.00	0.00	1,256	–
				10,612	9,088

One month's share of net profits of associates for OBM Financial Services Pty Ltd accounted for using the equity method has been recognised in the December 2018 half-year results. Share of net profit for all associates for the half-year ended 31 December 2018 was \$608,000 (31 December 2017: \$328,000).

8 Foreign entities

Not applicable.

9 Events after balance sheet date

The financial report was authorised for issue on 20 February 2019 by the Board of Directors.

Subsequent to the reporting period, CountPlus Limited acquired the business of Kerry Albert & Co, a long-established and highly-regarded accounting and financial advisory firm based in Coffs Harbour, NSW. Kerry Albert & Co transaction is expected to be earnings accretive within the first twelve months. The acquisition represents a natural 'tuck-in' and alignment with the Company's existing member firm, 360 Financial Advantage. For further details regarding the Kerry Albert & Co acquisition please refer to the ASX announcement released on 20 February 2019.

No matters or circumstances have arisen since the end of the financial half-year which significantly affected or could significantly affect:

- the Group's operations in future financial years, or consolidated entity,
- the results of those operations in future financial years, or
- the Group's state of affairs of the consolidated entity in future financial years.

10 If the accounts are subject to audit dispute or qualification, details are described below

Additional disclosures can be found in the notes to the 2019 Half-Year Financial Statements.

This report is based on the consolidated 2019 Half-Year Financial Statements which have been reviewed by Grant Thornton with the Independent Auditor's Review Report included in the 2019 Half-Year Financial Statements.