

Countplus Limited ABN 11 126 990 832

← 000001 000 CUP MR SAM SAMPLE FLAT 123 123 SAMPLE STREET THE SAMPLE HILL SAMPLE ESTATE SAMPLEVILLE VIC 3030

# Lodge your vote:

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Computershare Investor Services Pty Limited GPO Box 242 Melbourne Victoria 3001 Australia

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# **Proxy Form**



# Vote and view the annual report online

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## Your access information that you will need to vote:

## Control Number: 999999

## SRN/HIN: 19999999999 PIN: 99999

PLEASE NOTE: For security reasons it is important that you keep your SRN/HIN confidential.

## 🎊 For your vote to be effective it must be received by 10.00am on Monday 23 November 2015

## How to Vote on Items of Business

All your securities will be voted in accordance with your directions.

## Appointment of Proxy

**Voting 100% of your holding:** Direct your proxy how to vote by marking one of the boxes opposite each item of business. If you do not mark a box your proxy may vote or abstain as they choose (to the extent permitted by law). If you mark more than one box on an item your vote will be invalid on that item.

**Voting a portion of your holding:** Indicate a portion of your voting rights by inserting the percentage or number of securities you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast must not exceed your voting entitlement or 100%.

**Appointing a second proxy:** You are entitled to appoint up to two proxies to attend the meeting and vote on a poll. If you appoint two proxies you must specify the percentage of votes or number of securities for each proxy, otherwise each proxy may exercise half of the votes. When appointing a second proxy write both names and the percentage of votes or number of securities for each in Step 1 overleaf.

A proxy need not be a securityholder of the Company.

# **Signing Instructions for Postal Forms**

**Individual:** Where the holding is in one name, the securityholder must sign.

**Joint Holding:** Where the holding is in more than one name, all of the securityholders should sign.

**Power of Attorney:** If you have not already lodged the Power of Attorney with the registry, please attach a certified photocopy of the Power of Attorney to this form when you return it.

**Companies:** Where the company has a Sole Director who is also the Sole Company Secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please sign in the appropriate place to indicate the office held. Delete titles as applicable.

## Attending the Meeting

Bring this form to assist registration. If a representative of a corporate securityholder or proxy is to attend the meeting you will need to provide the appropriate "Certificate of Appointment of Corporate Representative" prior to admission. A form of the certificate may be obtained from Computershare or online at www.investorcentre.com under the help tab, "Printable Forms".

**Comments & Questions:** If you have any comments or questions for the company, please write them on a separate sheet of paper and return with this form.



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MR SAM SAMPLE FLAT 123 123 SAMPLE STREET THE SAMPLE HILL SAMPLE ESTATE SAMPLEVILLE VIC 3030	Change of address. If incorrect, mark this box and make the correction in the space to the left. Securityholders sponsored by a broker (reference number	e ne left.
	commences with 'X') should your broker of any changes	
Proxy Form	Ple	ease mark 🗴 to indicate your directions
STEP 1 Appoint a Proxy to Vote	on Your Behalf	XX
I/We being a member/s of Countplus Lir the Chairman of the Meeting <u>OR</u>	nited hereby appoint	PLEASE NOTE: Leave this box blank if you have selected the Chairman of the Meeting. Do not insert your own name(s).
to the extent permitted by law, as the proxy sees Level 17, 383 Kent Street, Sydney NSW 2000 o Meeting. Chairman authorised to exercise undirected the Meeting as my/our proxy (or the Chairman b proxy on Item 2 (except where I/we have indicat the remuneration of a member of key managem	s fit) at the Annual General Meeting of C n Wednesday, 25 November 2015 at 10 proxies on remuneration related reso becomes my/our proxy by default), I/we et ad a different voting intention below) eve ent personnel, which includes the Chairn i is (or becomes) your proxy you can dire	wing directions (or if no directions have been given, and ountplus Limited to be held at Grant Thornton Australia, :00am and at any adjournment or postponement of that <b>Jutions</b> : Where I/we have appointed the Chairman of expressly authorise the Chairman to exercise my/our en though Item 2 is connected directly or indirectly with man. ect the Chairman to vote for or against or abstain from
		or an item, you are directing your proxy not to vote on your otes will not be counted in computing the required majority.
2 To adopt the Remuneration Report for the fina	ncial year ended 30 June 2015.	
3 Long Term Incentive (LTI) for the Chief Execut	tive Officer and Managing Director.	
4 To re-elect Mr Barry Martin Lambert as a Direc	ctor.	

The Chairman of the Meeting intends to vote undirected proxies in favour of each item of business. In exceptional circumstances, the Chairman of the Meeting may change his/her voting intention on any resolution, in which case an ASX announcement will be made.

Individual or Securityholder 1	Securityholder 2		Securityholder	Securityholder 3			
Sole Director and Sole Company Secretary	Director	Director		Director/Company Secretary			
<b>O</b> which		Contact			,	,	
Contact		Daytime			1	1	
Name		Telephone		Date			





ABN: 11 126 990 832

# Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting (**Meeting** or **Annual General Meeting**) of the shareholders of Countplus Limited will be held on Wednesday 25 November 2015 at 10.00am, at:

Grant Thornton Australia Level 17, 383 Kent Street Sydney NSW 2000

Ordinary Business:

## 1. Financial Statements and Reports

To receive and consider the annual financial report of the Company and its controlled entities and the reports of the Directors and of the auditors for the year ended 30 June 2015.

## 2. Adoption of Remuneration Report

To consider and, if thought fit, to pass the following resolution, as an ordinary resolution:

"To adopt the Remuneration Report for the financial year ended 30 June 2015 as set out in the Company's 2015 Annual Report."

Note: The vote on this resolution is advisory only and does not bind the Directors or the Company.

#### **Voting Exclusion Statement**

The Company will disregard any votes cast on Item 2 by or on behalf of any of the following persons:

- (a) a member of the key management personnel, details of whose remuneration are included in the Remuneration Report; or
- (b) a closely related party of such a person, in any capacity (including as proxy).

However, votes on Item 2 will not be disregarded if they are cast as proxy for a person entitled to vote on Item 2:

- (a) in accordance with a direction as to how to vote in the Proxy Form; or
- (b) by the Chairman of the meeting where the proxy appointment expressly authorises the Chairman to exercise an undirected proxy even if the resolution is connected directly or indirectly with the remuneration of a key management personnel.

## 3. Long Term Incentive (LTI) for the Chief Executive Officer and Managing Director

To consider and, if thought fit, to pass the following resolution as an ordinary resolution:

"That, for the purposes of ASX Listing Rule 10.14 and sections 200B and 200E of the *Corporations Act 2001* (Cth) and for all other purposes, approval be given for the grant to the Chief Executive Officer and Managing Director of the Company, Phillip Aris, loan funded shares with a value of \$354,166 under the terms of the Countplus Key Staff Loan Funded Share Plan, as more particularly described in the Explanatory Notes accompanying this Notice of Meeting."

## Voting Exclusion Statement

The Company will disregard any votes cast on Item 3 by or on behalf of any of the following persons:

- (a) Mr Aris and any of his associates; or
- (b) a member of the key management personnel, details of whose remuneration are included in the Remuneration Report, or a closely related party of such a person, as a proxy.

However, votes on Item 3 will not be disregarded if they are cast as proxy for a person entitled to vote on Item 3:

- (a) in accordance with a direction as to how to vote in the Proxy Form; or
- (b) by the Chairman of the meeting, in accordance with a direction on the Proxy Form to vote as the proxy decides and where the proxy appointment expressly authorises the Chairman to exercise an undirected proxy even if the resolution is connected directly or indirectly with the remuneration of a key management personnel.

## 4. Re-election of Director

To consider and, if thought fit, to pass the following resolution as an ordinary resolution:

"That **Barry Martin Lambert** (who retires by rotation in accordance with the Constitution of the Company and, being eligible, offers himself for re-election), be re-elected as a Director of the Company."

## Other Business

To transact any other business that may properly be brought forward, in accordance with the Company's Constitution and the *Corporations Act 2001* (Cth).

## By order of the Board

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Arlette Jubian Company Secretary

## **VOTING ENTITLEMENTS**

For the purpose of the Corporations Act 2001 (Cth), the Company has determined that all securities of the company that are quoted securities at **10.00am (Sydney time) on Monday, 23 November 2015** will be taken, for the purpose of the meeting, to be held by the persons who held them at the time.

## PROXIES

A member entitled to attend and vote, is entitled to appoint one proxy if the member is entitled to cast one vote, or two proxies if the member is entitled to cast two or more votes to attend and vote instead of that member. If two proxies are appointed, you must specify the percentage of votes or number of securities for each proxy, otherwise each proxy may exercise half of the votes. When appointing a second proxy write both names and the percentage of votes or number of securities for each in Step 1 on the Proxy Form. A proxy need not be a member of the Company. The Board has determined that a person's entitlement to vote at the meeting will be the entitlement of that person set out in the Register of Shareholders as at 48 hours before the appointed time for holding the meeting.

A proxy form and the power of attorney or authority (if any) under which it is signed or a copy of that power of attorney or authority certified as a true copy, must be deposited not less than 48 hours before the commencement of the meeting, at 10.00am on Monday 23 November 2015 or adjourned meeting at which the person named in the instrument proposes to vote.

## Proxy vote if appointment specifies way to vote

Section 250BB provides that an appointment of a proxy may specify the way the proxy is to vote on a particular resolution and, if it does:

- The proxy need not vote on a show of hands, but if the proxy does so, the proxy must vote that way (ie as directed); and
- If the proxy has 2 or more appointments that specify different ways to vote on the resolution the proxy must not vote on a show of hands; and
- If the proxy is the Chair of the meeting at which the resolution is voted on the proxy must vote on a poll, and must vote that way (ie as directed); and
- If the proxy is not the Chair the proxy need not vote on the poll, but if the proxy does so, the proxy must vote that way (ie as directed).

## Transfer of non-chair proxy to chair in certain circumstances

Section 250BC provides that, if:

- (a) an appointment of a proxy specifies the way the proxy is to vote on a particular resolution at a meeting of the Company's members; and
- (b) the appointed proxy is not the Chair of the meeting; and
- (c) at the meeting, a poll is duly demanded on the resolution; and
- (d) either of the following applies:
  - (i) if a record of attendance is made for the meeting the proxy is not recorded as attending;
  - (ii) the proxy does not vote on the resolution;

the Chair of the meeting is taken, before voting on the resolution closes, to have been appointed as the proxy for the purposes of voting on the resolution of the meeting.

## Proxy voting on Item 2 or Item 3 and voting by Chairman

The key management personnel of the Company and their closely related parties will not be able to vote your proxy on Item 2 or Item 3 unless you direct them how to vote by marking the voting boxes for that Item. If you intend to appoint a key management personnel (or their closely related party) as your proxy, please ensure that you direct them how to vote on Item 2 and Item 3.

If you intend to appoint the Chairman of the meeting as your proxy, you can direct him to vote by marking the relevant boxes on the Proxy Form. If you sign and return your Proxy Form and do not provide any voting directions, you will be deemed to have expressly authorised the Chairman of the meeting (where he is appointed your proxy or becomes your proxy by default) to cast your vote on Item 2 and Item 3 even though those Items are connected with the remuneration of the key management personnel. The Chairman of the meeting intends to vote any undirected proxies held by him in favour of all items of business.

The Proxy Form may be lodged using the reply paid envelope or:

In Person Registered Office – Level 17, BDO, 1 Margaret Street, Sydney NSW 2000 or Share Registry – Computershare Investors Services Pty Limited, Level 4, 60 Carrington Street, Sydney NSW 2000

By Mail	Registered Office – GPO Box 1453, Sydney NSW 2001
	or
	Share Registry – Computershare Investor Services Pty Limited,
	GPO Box 242, MELBOURNE VIC 3001
By Fax	1800 783 447 (within Australia)
byrax	
	+ 61 3 9473 2555 (outside Australia)

Electronically: www.investorvote.com.au

#### Introduction

These Explanatory Notes are intended to provide shareholders in the Company with information to assess the merits of the Resolutions contained in the accompanying Notice of Annual General Meeting.

Shareholders are not required to vote on the financial report and Directors' and auditor's statements included in the Annual Report that are laid before the Meeting.

#### Item 1 – Financial Statements and Reports

The Corporations Act 2001 (Cth) (Corporations Act) requires the Company to lay its Financial Report and the reports of the Directors and auditor for the last financial year before the Annual General Meeting.

No resolution is required for this item, but shareholders will be given the opportunity to ask questions and to make comments on the reports and the management and performance of the Company.

The Company's auditor will be present at the Meeting and shareholders will be given the opportunity to ask the auditor questions about the conduct of the audit, the preparation and content of the auditor's report, the accounting policies adopted by the Company and the independence of the auditor.

The 2015 Annual Report is available on the Company's website at <u>www.countplus.com.au</u>

#### Item 2 – Remuneration Report

Directors of listed public companies are required to provide detailed disclosure of Director and senior executive remuneration in the Directors' Report. These disclosures are set out in the Remuneration Report on pages 23 to 27 of the 2015 Countplus Annual Report.

The Corporations Act requires a listed company to put the Remuneration Report for each financial year to a resolution of members at their Annual General Meeting. Under section 250R(3) of the Corporations Act, the vote is advisory only and does not bind the Directors or the Company. However, if at least 25% of the votes cast on Item 2 are against adoption of the Remuneration Report at this Meeting, and then again at the 2016 Annual General Meeting, the Company will be required to put to shareholders at the 2016 Annual General Meeting a resolution proposing the calling of an extraordinary general meeting to consider a spill of the Board (**spill resolution**).

If more than 50% of shareholders vote in favour of the spill resolution, the Company must convene the extraordinary general meeting (**spill meeting**) within 90 days of the 2016 Annual General Meeting. All of the Directors who were in office when the 2016 Directors' Report was approved, other than the Managing Director, will cease to hold office immediately before the end of the spill meeting but may stand for re-election at the spill meeting. Following the spill meeting those persons whose election or re-election as Directors is approved will be the Directors of the Company.

The Board unanimously recommends that shareholders vote in favour of the Remuneration Report.

## Item 3 - Long Term Incentive (LTI) for the Chief Executive Officer and Managing Director

As set out in the Remuneration Report, the remuneration of Mr Phillip Aris, the Chief Executive Officer and Managing Director, comprises a fixed component of \$500,000 per annum (which is inclusive of superannuation) and a long term incentive payment component.

The Countplus Key Staff Loan Funded Share Plan (**LFS Plan**) was established to assist in the attraction, motivation and retention of certain senior employees and aims to focus the efforts of participants on delivering long-term shareholder value. The Board has determined to grant loan funded shares with a value of \$354,166 (**Loan Funded Shares**) to Mr Aris for the 2015 financial year under the long term incentive payment component of his remuneration.

Under ASX Listing Rule 10.14, shareholder approval is required for the issue of securities to a director under an employee incentive scheme. Shareholder approval is therefore being sought for the grant of the Loan Funded Shares to Mr Aris. If shareholder approval is given under ASX Listing Rule 10.14 to the grant of the Loan Funded Shares, then (pursuant to ASX Listing Rules 7.2, exception 14 and Listing Rule 10.12, exception 4, respectively) approval under ASX Listing Rule 7.1 or Listing Rule 10.11 is not required for the grant. This is the first time that the Company is seeking shareholder approval for an issue of securities under the LFS Plan for the purposes of Listing Rule 10.14.

If shareholder approval is obtained, the number of Loan Funded Shares to be granted to Mr Aris will be determined by dividing \$354,166 by the volume weighted average price of the Company's shares over the 30-day period immediately prior to the date of this Annual General Meeting (rounded to the nearest whole number). The Loan Funded Shares will be held by Pacific Custodians Pty Limited (ACN 009 682 866) (**Trustee**) as trustee on Mr Aris' behalf. The Company will also extend an interest-free loan (**Loan**) to Mr Aris to acquire the Loan Funded Shares.

## Vesting conditions

The Loan Funded Shares will be subject to the following vesting conditions:

- **Time-based service condition**: Mr Aris must remain in continuous employment with the Company for a minimum period of 3 years from 1 July 2015 and up to and including the date on which the performance hurdles referred to below are met.
- **Three-year rolling performance hurdle**: The vesting of the Loan Funded Shares is also dependent on either of the following performance hurdles being met:
  - 12.5% per annum diluted compounded earnings growth per share averaged over three consecutive financial years commencing from 1 July 2015. This means that the growth in the compounded diluted earnings per share from FY2015 to FY2016, FY2016 to FY2017, FY2017 to FY2018 is taken as a percentage for each year and is then averaged over the 3 year period. If the average compound growth is 12.5% or higher then this vesting condition is met; or
  - a 50% increase in the Company's share price over three consecutive financial years commencing from 1 July 2015, with a decrease of no more than 20% in the last financial year. For this purpose, the Company's share price will be the volume weighted average price of the Company's shares over the 30-day period immediately prior to 1 July of the relevant year.

If the vesting conditions are not met, then unless otherwise determined by the Board in its sole and absolute discretion, the Loan Funded Shares will lapse, any interest in those Loan Funded Shares will be forfeited for an amount equal to the value of the portion of the outstanding Loan balance which relates to the forfeited Loan Funded Shares, and such amount will be used for the repayment of the Loan.

## **Rights attaching to Loan Funded Shares**

The Loan Funded Shares will rank pari passu in all respects with fully paid ordinary shares in the Company, and Mr Aris may direct the Trustee as to how to exercise the voting rights attaching to the Loan Funded Shares. However, the Trustee will apply any dividends paid on the Loan Funded Shares (on an after-tax basis) and any capital returns in respect of the Loan Funded Shares, towards repayment of the Loan.

The Loan Funded Shares, or any beneficial or legal interest in the Loan Funded Shares, may not be withdrawn from the trust, assigned, transferred, sold or otherwise disposed of by Mr Aris (**disposal restrictions**), until the vesting conditions attaching to the Loan Funded Shares have been satisfied or waived by the Board, and the Loan has been repaid in full or appropriate arrangements for repayment of the Loan have been approved by the Board.

## Treatment of Loan Funded Shares if Mr Aris leaves the Company

## Cessation of employment before 1 July 2018

If Mr Aris' employment with the Company ceases before 1 July 2018 (whether he is a Good Leaver or a Bad Leaver), then the Loan Funded Shares will be automatically forfeited in consideration for the Loan balance in relation to those shares.

#### Cessation of employment on or after 1 July 2018

#### Good Leaver

If Mr Aris' employment with the Company ceases on or after 1 July 2018 and Mr Aris is a "Good Leaver" (defined below), then the following will apply:

Vested Loan Funded Shares:

- Subject to the Board's discretion to extend the repayment date of the Loan for a further specified period, the Loan balance in
  relation to any vested Loan Funded Shares is repayable within six months after the cessation of the employment or on the
  expiry of any disposal restriction imposed by the Board after his employment ceases. As referred to below, the Board has the
  discretion, in certain circumstances, to extend the disposal restrictions (and therefore, the Loan repayment date) for up to 12
  months after the cessation of his employment.
- Until the Loan balance is repaid in full or appropriate arrangements for repayment have been approved by the Board, these
  vested Loan Funded Shares will continue to be subject to the disposal restrictions. Once the Loan balance in relation to the
  vested Loan Funded Shares is repaid (or appropriate arrangements for repayment of the Loan have been approved by the
  Board), they will cease to be subject to the disposal restrictions and Mr Aris will be able to request that those shares be
  transferred to him from the Trustee.

Unvested Loan Funded Shares:

• Any unvested Loan Funded Shares will be automatically forfeited in consideration for the Loan balance in relation to those shares.

If Mr Aris is a Good Leaver in circumstances other than death or total and permanent disablement, the Board, in its sole and absolute discretion, may determine that any Loan Funded Shares held by the Trustee on Mr Aris' behalf at that time will continue to be subject to the disposal restrictions for a maximum of 12 months after his employment ceases.

Mr Aris will be a "Good Leaver" if his employment ceases in any circumstances other than where he is a "Bad Leaver" (which is described below).

#### <u>Bad Leaver</u>

If Mr Aris' employment with the Company ceases on or after 1 July 2018 and Mr Aris is a "Bad Leaver" (defined below), then (unless the Board determines otherwise in its sole and absolute discretion) the following will apply: Vested Loan Funded Shares:

- Subject to the Board's discretion to extend the repayment date of the Loan for a further specified period, the Loan balance in
  relation to any vested Loan Funded Shares will be repayable on the date that his employment ceases. If Mr Aris does not
  repay the Loan balance in full or make arrangements for the repayment of the Loan which are approved by the Board, then
  those unvested Loan Funded Shares will be forfeited in consideration for the Loan balance in relation to those shares.
- If Mr Aris repays the Loan balance in relation to the vested Loan Funded Shares (or makes arrangements approved by the Board for the repayment of the Loan), then those vested Loan Funded Shares will cease to be subject to the disposal restrictions and Mr Aris will be able to request that those shares be transferred to him from the Trustee.

Unvested Loan Funded Shares:

 Any unvested Loan Funded Shares will be automatically forfeited in consideration for the Loan balance in relation to those shares.

*Mr* Aris will be a "Bad Leaver" if his employment ceases in circumstances where he has committed serious misconduct, fraud, wilful disobedience or any conduct justifying termination of his employment without notice.

## Change of control

If there is a Change of Control Event (which includes the merger of the Company into another company, the acquisition of 50% or more of the issued ordinary shares in the Company by a party (or parties which are associated entities), or any similar event which the Board determines is a change of control event), the Board will allow the accelerated vesting of all then unvested Loan Funded Shares.

#### Loan terms

The terms and conditions of the Loan will be contained in a Loan Agreement between Mr Aris and the Company.

The key terms and conditions of the Loan will be as follows:

- Subject to the Board's discretion to permit the Loan to continue for a further specified period, the Loan must be repaid by the earliest of the following:
  - o expiry of the Loan term, which is 5 years from the date on which the Loan Funded Shares are acquired;
  - if Mr Aris is a Good Leaver, six months after his employment ceases (or, where applicable, on the expiry of any disposal restriction imposed by the Board after his employment ceases);
  - o if Mr Aris is a Bad Leaver, the date his employment ceases;
  - the date the Loan Funded Shares are forfeited;
  - the date the Board determines that any vesting conditions attached to the Loan Funded Shares have not or cannot be satisfied and the Loan Funded Shares are forfeited;
  - o the date the Board determines that a Change of Control Event will occur, or is likely to occur; or
  - o a date other than above, that Mr Aris and the Company agree to in writing.
- The Loan is interest free and limited recourse. Limited recourse means that the repayment amount will be the lesser of the
  outstanding Loan balance and the market value of the Loan Funded Shares that were acquired using the Loan. If the value of
  the Loan Funded Shares is less than the outstanding Loan balance, the value of the Loan Funded Shares will be treated as
  the full repayment obligation under the Loan.
- Mr Aris may repay the Loan, or make payments on account of repayment of the Loan, before the end of the Loan term. To
  the extent that the Loan Funded Shares have vested (or the vesting conditions have been waived by the Board), the Loan
  relating to those Loan Funded Shares must be repaid in full (or appropriate arrangements for repayment of the Loan have
  been approved by the Board) before the Loan Funded Shares can be disposed of.
- If dividends are paid by the Company on the Loan Funded Shares, the Company will apply the after tax value of the dividends to the repayment of the Loan.
- When the Loan is due for repayment and Mr Aris has not repaid the amount of the Loan in full by the required date, unless otherwise determined by the Board in its sole and absolute discretion, the Company may instruct the Trustee to sell the Loan Funded Shares or require Mr Aris to agree to a buy-back of the Loan Funded Shares. The proceeds from any such sale or buy-back of the Loan Funded Shares will be applied to repay the outstanding Loan balance and any excess funds after costs and expenses will be paid to Mr Aris (except where he is a Bad Leaver).

## Disclosure for the purposes of Listing Rule 10.15

The following information is provided for the purposes of ASX Listing Rule 10.15:

• The Company has been granted a waiver by ASX from Listing Rule 10.15.2 to the extent that it need not state in this Notice the maximum number of Loan Funded Shares that may be issued to Mr Aris, on the condition that the Notice states the method by which the number of Loan Funded Shares to be issued is calculated. The maximum number of Loan Funded Shares that may be acquired by Mr Aris pursuant to this approval is determined by dividing \$354,166 by the volume weighted average price of the Company's shares over the 30-day period immediately prior to the date of this Meeting (rounded to the nearest whole number).

Set out below is an example of how the number of Loan Funded Shares that will be issued to Mr Aris will be calculated, assuming a volume weighted average price of the Company's shares of \$1.102:

Number of Loan Funded Shares = \$354,166 ÷ \$1.102 = 321,385

- The price for each Loan Funded Share to be granted is the volume weighted average price of the Company's shares over the 30-day period immediately prior to the date of this Meeting.
- No other person referred to in ASX Listing Rule 10.14 (including Mr Aris) has received any securities under the LFS Plan.
- All Directors are eligible under the terms of the LFS Plan to participate in the LFS Plan, although there is no intention to make any grants to Non-Executive Directors. The names of the current Directors are Mr Barry Lambert, Mr Graeme Fowler, Mr Phillip Aris and Mr Philip Rix.
- A voting exclusion statement applies to this Item, as set out in the Notice of Annual General Meeting.
- The terms of the Loan that will be made to Mr Aris in relation to the acquisition of the Loan Funded Shares are described above.
- If shareholder approval is obtained, the Loan Funded Shares will be issued to the Trustee to hold for Mr Aris on the date of this Meeting (that is, they will be issued no later than 12 months after the date of this Meeting).

#### Approval of potential termination benefits

Under section 200B of the Corporations Act, the Company may only give a person a benefit in connection with the person's retirement from an office, or position of employment, in the Company or a related body corporate unless shareholder approval for the giving of the benefit is obtained or an exemption applies.

For the purposes of section 200B, the term "benefit" has a wide meaning and may include benefits resulting from the Board exercising certain discretions under the rules of the LFS Plan or under the terms of the grant of the Loan Funded Shares to Mr Aris. For instance, where Mr Aris' employment has ceased before his Loan Funded Shares have vested, the Board has the discretion (under the rules of the LFS Plan) to waive some or all of the vesting conditions in respect of those Loan Funded Shares. In addition, the Board also has the discretion to extend the repayment date of Mr Aris' Loan beyond the cessation of his employment. The exercise of such discretions may constitute a "benefit" for the purposes of section 200B of the Corporations Act.

The Company is therefore seeking shareholder approval for the exercise of the Board's discretions as referred to above.

The value of this termination benefit cannot be ascertained at this time. This is because various matters will or are likely to affect that value. In particular, the value of the benefit will depend on factors such as:

- the number of unvested Loan Funded Shares that Mr Aris holds at the time his employment ceases;
- the number of Loan Funded Shares in respect of which the Board exercises its discretion to vest;
- the amount of the Loan in respect of which the Board exercises its discretion to extend the repayment date; and
- the Company's share price at the time of vesting or at the time of the Loan repayment date.

The Board (with Mr Aris absent and not voting) unanimously recommends that shareholders vote in favour of Item 3.

## Item 4 - Re-election of Director

Shareholder approval is sought for the re-election of **Mr Barry Martin Lambert** who retires by rotation at this Annual General Meeting. Barry Martin Lambert's profile can be found on page 16 of the 2015 Countplus Annual Report.

The Board (with Mr Lambert absent and not voting) unanimously recommends that shareholders vote in favour of the re-election of Mr Lambert.



Countplus Limited ABN 11 126 990 832 All correspondence to: Computershare Investor Services Pty Limited GPO Box 2975 Melbourne Victoria 3001 Australia Enquiries (within Australia) 1300 850 505 (outside Australia) 61 3 9415 4000 Facsimile 61 3 9473 2500 www.computershare.com

← 000002 000 CUPRM MR RETURN SAMPLE 123 SAMPLE STREET SAMPLE SURBURB SAMPLETOWN VIC 3030

Dear Securityholder,

We have been trying to contact you in connection with your securityholding in Countplus Limited. Unfortunately, our correspondence has been returned to us marked "Unknown at the current address". For security reasons we have flagged this against your securityholding which will exclude you from future mailings, other than notices of meeting.

Please note if you have previously elected to receive a hard copy Annual Report (including the financial report, directors' report and auditor's report) the dispatch of that report to you has been suspended but will be resumed on receipt of instructions from you to do so.

We value you as a securityholder and request that you supply your current address so that we can keep you informed about our Company. Where the correspondence has been returned to us in error we request that you advise us of this so that we may correct our records.

You are requested to include the following;

- > Securityholder Reference Number (SRN);
- > ASX trading code;
- > Name of company in which security is held;
- > Old address; and
- > New address.

Please ensure that the notification is signed by all holders and forwarded to our Share Registry at:

Computershare Investor Services Pty Limited GPO Box 2975 Melbourne Victoria 3001 Australia

Note: If your holding is sponsored within the CHESS environment you need to advise your sponsoring participant (in most cases this would be your broker) of your change of address so that your records with CHESS are also updated.

Yours sincerely

**Countplus Limited**